PRE QUALIFICATION OF CABLE MANUFACTURERS FOR PROCUREMENT OF MV POWER CABLES FOR QUAID-E-AZAM BUSINESS PARK (QABP) SHEIKHUPURA

PREQUALIFICATION CRITERIA

IFP # PIE/P&C/Power Cables-QABP/22/17

Head Office:
Commercial Area (North), Sundar Industrial Estate,
Sundar-Raiwind Road, Lahore.
Tel :- 042-35297203-6 Fax :- 042-35297207

ADVERTISEMENT FOR PRE-QUALIFICATION

PUNJAB INDUSTRIAL ESTATES
DEVELOPMENT AND MANAGEMENT COMPANY

PRE QUALIFICATION OF CABLE MANUFACTURERS FOR PROCUREMENT OF MV POWER CABLES FOR QUAID-E-AZAM BUSINESS PARK (QABP) SHEIKHUPURA

IFP # PIE/P&C/Power Cables-QABP/22/17

Punjab Industrial Estates Development and Management Company (PIEDMC) is a company set up under section 42 of Companies Ordinance 1984 (Now Companies Act 2017), owned by the Government of the Punjab to facilitate and accelerate industrial growth of Punjab.

PIEDMC is developing a modern special economic zone namely Quaid-e-Azam Business Park (QABP) on an area of 1536 Acres, in Sheikhupura.

1. PIEDMC intends to prequalify Manufacturers for supply of following types of cables for underground electrification system in QABP:
   - 1-Core 500 mm2 (1000 MCM) Al/XLPE/AWA/PVC
   - 3-Core 120 mm2 (240 MCM) Al/XLPE/SWA/PVC
2. Applications for pre-qualification are invited from manufacturers registered with FBR for Income Tax & Sales Tax and PRA, having their names on active Taxpayers list of FBR and PRA and having experience of more than 5 years in manufacturing and supply of MV cables.
3. The pre-qualification document will be issued to the interested manufacturers on payment of non-refundable fee of Rs. 2,000/- in shape of CDR/pay order in favour of PIEDMC. The advertisement and PQ document is also available on our website www.pie.com.pk and PPRA web site www.ppra.punjab.gov.pk for information only; however, the interested manufacturers must purchase the pre-qualification document from the undersigned to ensure the completeness of the pre-qualification document and to obtain any addendum, if issued, by PIEDMC.
4. The interested manufacturers can submit the Pre-qualification applications to the undersigned latest by 9th May 2022 till 3:00 PM; and the same will be opened at 3:30 PM on the same date.
5. Evaluation of the applications will be carried out in accordance with pre-qualification document and relevant Punjab Procurement Rules 2014.
6. PIEDMC reserves the right to annul the pre-qualification process as per Punjab Procurement Rules 2014.

Chief Engineer (Contracts)

Punjab Industrial Estates Development and Management Company
Head Office, Commercial Area(North),
Sundar Industrial Estate, Sundar-Raiwind Road, Lahore.
Tel :- 042-35297203-6 Fax :- 042-35297207

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1. INTRODUCTION

1.1 INTRODUCTION

The Client, "Punjab Industrial Estate Development & Management Company" (PIEDMC) is a public-sector company fully owned by the Government of Punjab. The main objective of the company is to develop and manage industrial estates in financially sustainable manner. PIEDMC has so far developed following new industrial estates:

- Sundar Industrial Estate
- Rahim Yar Khan Industrial Estate
- Bhalwal Industrial Estate
- Vehari Industrial Estate
- Multan Industrial Estate, Phase-II

Following projects are in-hand:

- Quaid-e-Azam Business Park, Sheikhupura
- Bahawalpur Industrial Estate
- Chunian Aqua Business Park

PIEDMC intends to prequalify Manufacturers for supply of following types of cables for underground electrification system in QABP:

- 1-Core 500 mm2 (1000 MCM) Al/XLPE/AWA/PVC
- 3-Core 120 mm2 (240 MCM) Al/XLPE/SWA/PVC.

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2. INSTRUCTIONS TO APPLICANTS

2.1. Punjab industrial estates development and management company, a section 42 Company owned by the government of the Punjab intends to hire Cable Manufacturer (local) for: **PROCUREMENT OF MV POWER CABLES FOR QUAID-E-AZAM BUSINESS PARK (QABP) SHEIKHUPURA.**

2.2. The interested and eligible electrical cable manufacturers having proven capability, expertise and track record of manufacturing similar cables t may apply for prequalification along with the information / particulars, duly supported with necessarily documents, as required in relevant sections of this document. Following is the list of documents:

2.2.1. Name of Applicant / address of the registered office with telephone / fax number and e-mail address including organization chart showing management structure. Format for letter of EOI application as per Appendix 1.

2.2.2. Copy of Registration with Securities and Exchange Commission of Pakistan or Registrar of Applicants.

2.2.3. List of similar supplies by Applicant during the last 5-years indicating total cost of such supplies.

2.2.4. Certificate / Affidavit that the applicant is not in litigation with client.

2.2.5. Affidavit for Correctness of information as per template attached

2.2.6. Audited Financial Statements for the last 05-years.

2.2.7. Copy of Valid Registration with Income Tax Department for Income Tax and Sales Tax

2.2.8. An Application, in accordance with standard

2.2.9. Power to Attorney as confirmation of authorizing the signatory of the Application to commit the Applicant;

2.2.10. Documentary evidence establishing the Applicant's eligibility to prequalify, in accordance with prequalification document;

2.3. Prequalification is open to all entities duly incorporated under the laws of Pakistan.

2.4. Prequalified Bidders may participate only in one bid/application for the supply. If a Prequalified Bidder submits more than one bid/application for the supply, all such bids/application that include that bidder shall be rejected. This rule does not apply in respect of bids that include sub-contractors who are used by more than one bidder.

2.5. The same firm shall not be allowed to submit EOI individually and in JV with any other applicant. Every JV shall be unique. For international applicants, it is mandatory to make JV / consortium with local applicant/applicants.

2.6. Applications for Pre-qualification must be delivered in sealed envelopes by hand or through registered mail, to:

Chief Engineer (Contracts),
Head Office, Punjab Industrial Estates Development
and Management Company
Commercial Area (North), Sundar Industrial Estate
Sundar Rai-Wind Road
Lahore

not later than **09/05/2022 up to 03:00 pm** and be clearly marked "***Application for Procurement Of MV Power Cables for Quaid-E-Azam Business Park (QABP) Sheikhupura***". The same will be opened on the same day at 03:30 pm in Board room of PIEDMC.

2.7. The Punjab Industrial Estates Development and Management Company (PIEDMC) reserve the right to reject late applications.

2.8. Punjab Industrial Estates Development and Management Company (PIEDMC) reserves the right to reject all the applications at any time prior to the acceptance as per Rule 35 of PPRA Punjab, on the basis of valid reasons and no claim whatsoever, shall be entertained on this account. Moreover, if at any stage concealment / distortion of fact is detected it would be sufficient cause to reject the application.

3. SUBMISSION OF APPLICATIONS

3.1.1 Applications for pre-qualification **one (01) original, one (01) copy** must be received in sealed envelopes to be delivered by hand or through registered mail to:- Chief Engineer (Contracts), Head Office, Punjab Industrial Estates Development and Management Company, Commercial Area (North), Sundar Industrial Estate, Sundar Raiwind Road, Lahore, not later than 5th May 2022 upt 03:00 pm

The Employer reserves the right to accept or reject the late applications.

3.1.2 **Application Envelope:** The name and mailing address of the Applicant shall be clearly marked left hand on the envelope.

3.1.3 **Language:** The applications shall be prepared in the English language. Information in any other language shall be accomplished by its translation in English. Employer reserves the rights for Pre-qualification in case of non-compliance of the above requirement.

3.1.4 The Applicants must respond to all questions and provide complete information as advised in this document. Any lapses to provide essential information may result in dis-qualification of the Applicant. Procuring agency shall be under no obligation to return any EOI or supporting materials submitted by the Applicants.

3.1.5 The clarification can be obtained from the office of Chief Engineer (Contracts) in working hours in written and as well as verbally, 03 days prior to EOI application submission deadline

Location: Punjab Industrial Estate Development and Management Company (PIEDMC) Commercial Area (North), Sunder Industrial Estate, Raiwand Road, Lahore,

3.2 EVALUATION CRITERIA:

EOI evaluation will be based on the following criteria given in succeeding paras in line with PPRA Rules, 2014 (amended) and as demonstrated by the Applicant's responses in the forms given in this document.

- Prequalification/EOI Application Responsiveness
- Mandatory qualification Requirements (to establish eligibility)
- Prequalification Criteria (Based on Rule 16 of PPRA Rules, 2014)

Responsiveness of EOI Applications:

Responsiveness of EOI application will be established based on compliance of all instruction delineated in this document.

Mandatory Requirements.

After establishment/confirmation of responsiveness of the applicant/application will be evaluated for following mandatory requirements:

Description	Requirement
Legal Status of Firm (Registered with either of the following) • SECP • Registrar of Applicants • Recognized by Govt. of Pakistan	Must Meet
Valid Type Test certificate from KEMA laboratories, Netherland.(KEMA Certified)	Must Meet
NTN/GST FBR registration certificate	Must Meet
Active Tax payer status with FBR	Must Meet
Financial Statement of the applicant duly audited by the Chartered Accountant Applicant for the last 5 years with minimum average annual Turnover of PKR 10.00 Billion	Must Meet
Minimum Years in Business	10 years
Certificate to the effect that the applicant / company is not involved in litigation with any department nor has ever been black listed by any department.	Must Meet
Affidavit of correctness of information	Must Meet
Valid Prototype approval from HV/SC Laboratories RAWAT as DISCO's/NTDC test Protocols .	Must Meet
Undertaking for not using the recycled PVC or substandard metals (local), XLPE, Semi-conductor, Copper tape etc. as defined in approved data sheet	Must Meet
Production capacity certificate to ascertain the supply requirement as per project requirement and completion time	Must Meet
Sale History of same each type of cables, at least five purchase orders (each MV -15 KV and LV-600/1000 V) having total worth not less than 02 Billion PKR issued by different DISCO's/NTDC/firm in last five years	Must Meet
Five performance satisfaction certificate for supply of MV cables, issued by the end users of minimum worth of 02 Billion PKR	Must Meet
List of lab testing equipment with valid calibration certificate issued by independent laboratory as per DISCO's/NTDC FAT's protocol	Must Meet

Prequalification Evaluation Criteria

The Applicants who have not submitted the requisite information or those that are non-compliant to the terms laid out in the EOI/PQD shall be considered non-responsive; remaining Applicants will be evaluated according to the criteria for prequalification.

Prequalification Criteria for evaluation of application those are responsive and fulfill mandatory requirements, is given below:

Sr. No.	Category	Weight age /Marks
1.	Relevant Experience and Past Performance	50
2.	Personnel Capabilities	10

3.	Lab Testing Facilities	10
4.	Financial Position	20
5.	Managerial Capabilities	10
Total:		**100**

Note: ** The company / JV securing more than 65% marks will qualify.*

*** The Employer reserves the right to waive minor deviations, if these don't materially affect the capability of an applicant to perform the contract. Sub-contractor's experience and resources shall not be taken into account in determining the Applicant's compliance with the qualifying criteria. However, Joint Venture experience & resources shall be considered. Consortium or Association of applicants will be considered for similar treatment as in case of Joint Venture.*

The further detailed criteria for each category may be developed as given under each head as follows:

3.2.1 Relevant Experience and Past Performance; -

Credit Marks for experience shall be awarded on submission of attested documents such as completion certificates, award of contracts, etc. and on the basis of following qualifications:

Sr. No.	Description	Maximum Points
i)	Performance Certificates of supplies of MV cables. **10 marks for each completed supply of more than Rs. 100 Million** supported by completion /performance certificate.	50
	Sub-Total:	**50**
Similar nature Means supplies of MV cables.		

3.2.2 Personnel Capabilities -

Credit Marks shall be awarded on submission of at least one year association with company (certificate on the letter head of the company) under this category using the following criteria:

Sr. No.	Description	Maximum Points
i)	**General Manager Sales**- Minimum Post Graduate / Master in Electrical Engineering, Registered with PEC or MBA Marketing. Minimum 15 years' experience in similar position.	5
v)	**Electrical Engineer** -Graduate in Electrical Engineering, Registered with PEC (01 Marks per Engineer).	5
Sub-Total		**10**

3.2.3 Software Capabilities:

Credit Marks shall be granted on the basis of the following criteria for various kinds of Lab Testing Equipment's (certificate on the letter head of the company):

Sr. No.	Software / Tools / Equipment's	Maximum Marks
1.	11. List of lab testing equipment with valid calibration certificate issued by independent laboratory as per DISCO's/NTDC FAT's protocol	10
	Sub-Total	**10**

3.2.4 Financial Position

Credit Marks shall be awarded on the basis of the following criteria:

Financial Position Evaluation Criteria:	
Average Annual Turnover (Last 3 Years) in PKR Million	**Maximum Marks-10**
Minimum 10 Billion to 12 Million	05 Marks
More than 12 to 15 Billion	08 Marks
More than 15 Billion	10 Marks
Average Current Ratio (Last 3 Years) **(Current Assets/ Current Liabilities)**	**Maximum Marks-10** Current Ratio Greater than 0.5 but less than and equal to 01 = 5 Marks Current Ratio Greater than 01 = 10 marks
Total Marks	**20**

3.2.5 Managerial Capabilities

Credit Marks shall be awarded on the basis of the following criteria:

Sr. No.	Description	Maximum Points	Remarks
1	Valid ISO Certification. Copy of ISO certificate should be submitted with EOI application	10	
Total		**10**	

3.3 JOINT VENTURE (JV)

3.3.1 JV is not allowed

3.4 UPDATING PREQUALIFICATION INFORMATION

3.4.1 Bidders shall be required to update the financial, personnel and equipment information used for prequalification at the time of submitting their bids, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.

3.5 NO CONFLICT

3.5.1 Applicant and all parties constituting the Applicant shall not have a conflict Of interest. Applicants shall be considered to have a conflict of interest if,

3.5.1.1 Such applicant and any other applicant have common controlling Shareholders or other ownership interest; provided that this Qualification shall not apply in cases where the direct or indirect Shareholding in an applicant or a constituent thereof in the other Applicant(s) is less than 1% of its paid up and subscribed capital; or

3.5.1.2 A constituent of such applicant is also a constituent of another Applicant; or

3.5.1.3 Such applicant has a relationship with another applicant, directly or Through common third parties, that puts them in a position to have Access to each other's' information about, or to influence the Prequalification of either or each of the other applicant; or

3.6 OTHER FACTORS

3.6.1 Only firms and JVs that have been prequalified under this procedure shall be invited to bid. A qualified applicant or a member of a qualified JV may participate only in one bid for the contract. If a applicant submits more than one bid, singly or as a JV, all bids including that bidder will be rejected. This rule will not apply in respect of bids which include specialist sub-contractors who are used by more than one bidder.

3.6.2 The Employer reserves the right to: -

a) Amend the scope and value of any contract(s) to be bid, in which event the bidder(s) will only bid among those prequalified bidders who meet the requirements of the contract(s) as amended. However, the Employer has to review the disqualified bids who originally do not meet the specified criteria for Pre-qualification.

b) Reject or accept any application; and

c) Cancel the prequalification process and reject all applications.

The Employer shall neither be liable for any such actions nor be under any obligation to inform the Applicant of the grounds for rejection, however, may be debriefed if solicited.

LETTER OF APPLICATION

Date: ....

Contract No: ....

To:

Chief Engineer (Contracts)

Punjab Industrial Estate Development and Management Company (PIEDMC),
Commercial Area (North), Sunder Industrial Estate, Raiwand Road, Lahore.

Sir,

1. Being duly authorized to represent and act on behalf of ………. ("the Applicant"), and having reviewed and fully understood all the prequalification information provided, the undersigned hereby apply to be prequalified as a bidder for the following contract under the "____ (name of assignment).

Contract No.	Description of Contract
1.	
2.	

For Joint Venture/Consortium only

Sr. No.	Name of Member / Partner	Lead Member / Associate Member	Short description of Role of Member
1			
2			
'n			

2. Attached to this letter are copies of original documents defining:

(a) the Applicant's legal status;

(b) the principal place of business; and

(c) the place of incorporation (for applicants who are corporations); or the place of registration and the nationality of the owners (for applicants who are partnerships or individually-owned applicants).

3. The Client and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.

4. The Client and its authorized representatives may contact the following persons for further information, if needed.

Technical Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Financial Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

5. This application is made with the full understanding that:

(a) bids by prequalified applicants will be subject to verification of all information submitted for prequalification at the time of bidding;

(b) The Client reserves the right to: demand the scope and value of any contract under this supply; in such event bids will only be called from prequalified bidders who meet the revised requirements; and supply or accept any application, cancel the prequalification process, and reject applications; and

(c) The Client shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for actions at 5(b) here above.

(d) The Client shall not be liable for consequence of, and shall be under no obligation to inform the applicant of the grounds for, actions taken under Para 5(b) here above.

Applicants who are not joint ventures should delete Para 6&7 and initial the deletions.

6. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss agreements, to the joint venture or association. We also specify the financial commitment in terms of the percentage of the value of the (each) contract, and the responsibilities for execution of the (each) contract.

7. We confirm that in the event that we bid, that bid as well as any resulting contract will be.

(a) Signed so as to legally bind all partners, jointly and severally; and

(b) submitted with a Joint Venture agreement providing the joint and several liability of all partners in the event the contract is awarded to us.

8. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed: ________________________

Name: ________________________

For and on behalf of

(name of Applicant or authorized
representative of a joint venture)

GENERAL INFORMATION

Name of applicant [Lead partner if association]
- Address
- Telephone No(s)
- Fax Number
- E-mail Address
- Registration No. with PEC along with Registered Office Address.

2. Description of consulting applicant (ownership/organization)
3. Experience (Number of Years)
- Local/national
- International
- Regional (within the country-details)
4. Name(s) and Address(es) of Associates, if a JV; their short description and description of their role in the JV/Association.
5. Experience of the Applicants (on appended forms) during the past 10 years:

    - Specific (Supplies of similar magnitude and complexity)
    - General (Supplies)
      (in all Fields but not completely relevant)

6. Organization chart showing applicant's structure.
7. Capital of applicant (Financial Statements for the latest three years).

    - Subsidiaries and associates.
    - Annual fees in the last five years in current index.
    - Financial reference [name/address of bank(s)]

8. Professional staff available for the assignment on the appended format.

   (The client entity should provide the essential disciplines between 3 to 5 in number)
9. Additional information.

Yours truly,

Name of Authorized Representative
Position :

Form A – 2

EXPERIENCE OF MANUFACTURER

(IN LIGHT OF EOI EVALUATION CRITERIA)

Name of Applicant or partner of a joint venture

1.	Name of Procurement / Supply Order
	Country
2.	Name of Employer
3.	Employer Address ……………………………………………………………………
4.	Nature of works and special features relevant to the contract for which the Applicant wishes to prequalify …………………………………………………………………………………… ……………………………………………………………………………………
5.	Applicant's Role (Tick One) (a) Sole Supplier (b) Partner in a Joint Venture
6.	Cost of the Supply (in PKR) at completion, or at date of award for current contract
7.	Date of Award
8.	Date of Completion
9.	Contract Duration (Years and Months) _____Years _______Months
10.	Specified Requirements1 …………………………………………………………………………………………… …………………………………………………………………………………………… …………………………………………………………………

Form A – 3

FINANCIAL CAPABILITY

Name of Applicant or Lead Partner of a Joint Venture

Total value of annual turnover,

		2018	2019	2020
Name of Applicant				
	Total:			

Average Current Ratio

Financial information in Pak Rs. or equivalent	**Actual: previous three years**		
(of Lead Partner)	**2018**	**2019**	**2020**
1. Current assets			
2. Current liabilities			
3. Current Ratio			
4. Average Current Ratio for last 3 years			

Supported by/Attach Audited financial statements for the last three years (for individual applicant or each partner of joint venture).

Signature:______________________________

Dated:

CURRENT CONTRACT COMMITMENTS

Name of Applicant or partner of a joint venture

Name of Contract	Supply Value (Pak Rs.) (Millions)	Estimated Completion Date
1.		
2.		
3.		
4.		
5.		
6.		

Form A – 5

PERSONNEL CAPABILITIES
FORMAT OF CURRICULUM VITAE OF PROPOSED STAFF

Name of Applicant

1. The Discipline/ Expertise :
2. Name of the Applicant :
3. Name of Nominee :
4. Date of Birth :
5. Years with the Applicant :
6. Nationality :
7. PEC Registration/ Membership No. :
8. Key Qualifications : (Provide an outline of the nominee's experience)
9. Academic Qualification :
10. Employment Record :
11. Certification

I, the undersigned, certify that, to the best of my knowledge and belief, these bio-data correctly describes myself, my qualifications and my experience.

Signature:

Dated: **day/month/year**

Affidavit for Non-Blacklisting

The Applicant/Partner of the JV shall attach original affidavit on non-judicial stamp paper (with a value of Rs. 100) and declaring on oath that the Applicant:

a. is not in *bankruptcy* or liquidation proceedings;

b. has *never* been declared *ineligible/blacklisted* by Government / Semi-Government / Agency or Authority or any employer till date due to the any reasons

c. is not making any *misrepresentations* or concealing any material fact and detail;

d. has not been convicted of, fraud, *corruption*, collusion or money laundering;

e. is not aware of any conflict of interest or potential *conflict of interest* arising from prior or existing contracts or relationships which could materially affect its capability to comply with its obligations; and

f. does not fall within any of the circumstances for *ineligibility* or disqualifications

Witnessing Form:

Signed: ____________________

Name: ____________________

For and on behalf of

(name of Applicant or authorized representative of a joint venture)

Witness # 1:	Witness # 2:
Signature: ____________________	Signature: ____________________
Signed by: ____________________	Signed by: ____________________
Designation: __________________	Designation: __________________
Date: _________________________	Date: _________________________
Seal: _________________________	Seal: _________________________

Template for Affidavit of Correctness of Information

We do hereby declare and undertake that all the information, warranties, statements and representations provided within this application are true and correct; and we also understand that in case any of the aforesaid are found to be false and malafied then we are liable to be disqualified, without prejudice to any other rights and actions the Employer may exercise under the applicable laws.

For & on Behalf of the Applicant [or authorized representative of JV]

Name:

Designation:

Date:

Form - A

FORMAT FOR POWER OF ATTORNEY FOR SIGNING APPLICATION

(On a Stamp Paper of appropriate value)

POWER OF ATTORNEY

Know all men by these presents, we ____________ (name and address of the registered office) do hereby constitute, appoint and authorize Mr./Ms. _____________________ (name and address of residence) who is presently employed with us and holding the position of __________________ as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our EOI for the [insert name of supply in the Pakistan, including signing and submission of all documents and providing information/ responses to the Client, representing us in all matters before GoPb, and generally dealing with the Client in all matters in connection with our proposal for the said supply.

We hereby agree to ratify all such acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all such acts, deeds and things awfully done by our aforesaid attorney shall and shall always be deemed to have been done by us.

For ------------------------

(Signature)

(Name, Title and Address)

Accepted

_______________ (Signature)

(Name, Title and Address of the Attorney)

Bidder seal & stamp

Notes:

1. To be executed by the sole Bidder or the Lead Member in case of a Consortium duly supported .by a Board Resolution

2. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.

3. Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution / power of attorney in favor of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.